

H & E EQUIPMENT SERVICES.

December 10, 2012

Kevin and Kim Schichel

Alazander Associates LLC

2188 Hwy JJ

Moberly, MO 65270

Kevin and Kim,

I am writing this letter to thank you for what a wonderful and professional job your company has done for H & E Equipment Services, Inc. This letter of recommendation should have been written many years ago. Since starting working with Alazander Associates in February 2005 you have provide our company with outstanding results. Your staff thoroughly goes over each and every account, no matter what the balance is. I know that you have worked the account to completion when it is returned to me for legal or closure.

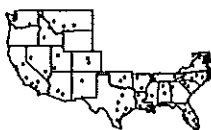
In the 30 years that I have in the credit and collection industry you have time and time again shown your commitment to customer service, professionalism and integrity. I would highly recommend your services to everyone. It has always been a pleasure working with you and I look forward to our continued business relationship!

Regards,

Mary Cardini, CBA

Legal Collection Manager

"Equipped to Serve"



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